

Glasgow 2026 – Stewarding and Security Services

Invitation to Tender Information Pack



commonwealth
games
GLASGOW 2026

Altogether brilliant

Glasgow 2026 will be a bridge to the Commonwealth Games of the future

Taking place from 23 July to 2 August, Glasgow 2026 is an 11-day celebration that combines world-class sport with a future-focused vision, built and delivered by the vibrant spirit of Glasgow.

Set within a concentrated, eight-mile corridor that brings the Games closer to the fans than ever before, Glasgow 2026 will deliver:

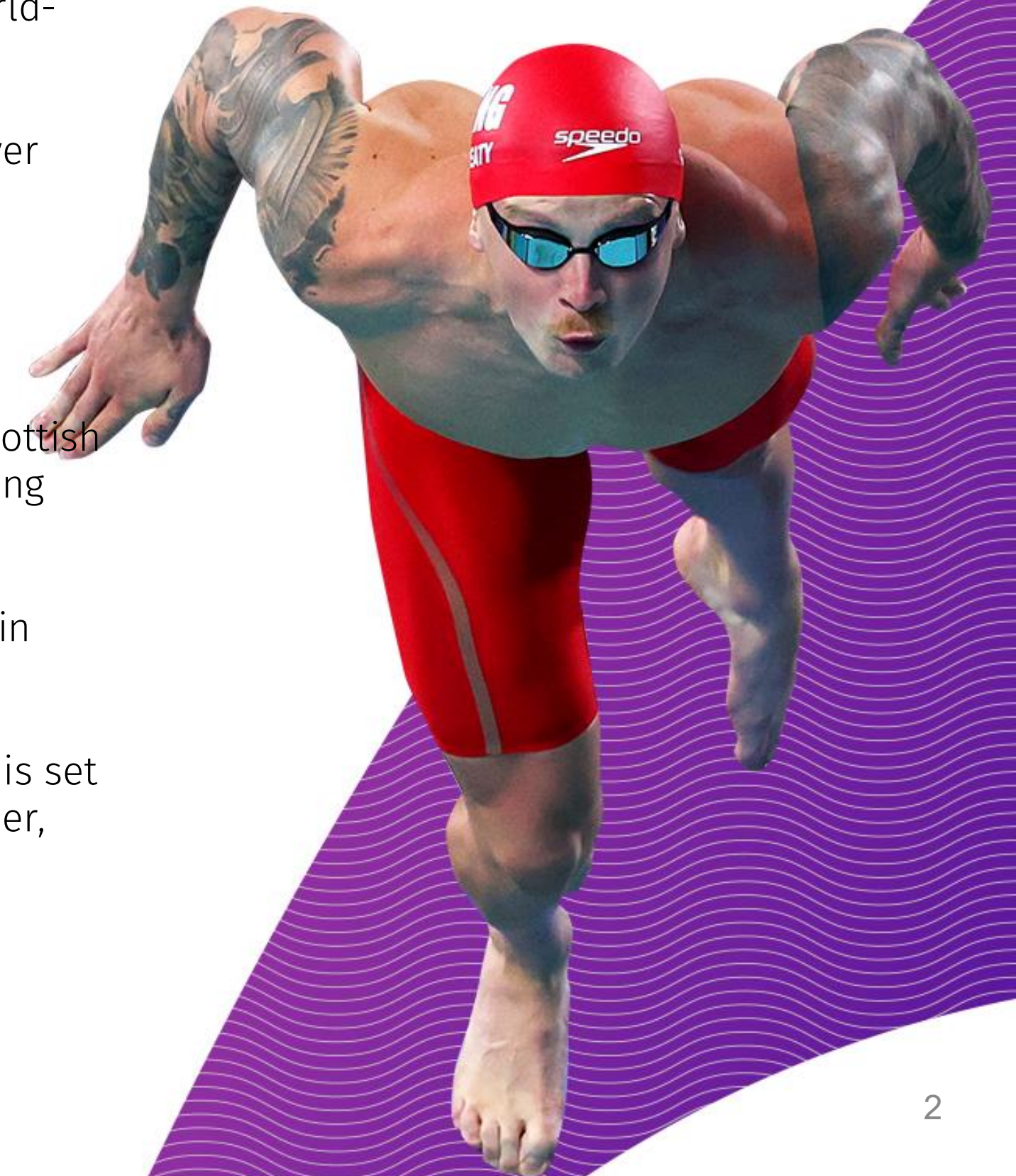
- a record-breaking Para sport programme – 47 events across six sports
- the biggest Track Cycling and Swimming competitions seen at a Commonwealth Games
- groundbreaking events like the return of the Commonwealth Mile in Athletics

10 exhilarating sports across four of the city's iconic venues; from Scotstoun Stadium to the Scottish Event Campus (SEC), the Sir Chris Hoy Velodrome and Arena, to Tollcross International Swimming Centre.

Where 3,000 volunteers, alongside thousands of fans, and communities from across the city join together to welcome 3,000 athletes from 74 nations and territories to the city.

Glasgow 2026 invites you to be part of something unforgettable, where every brilliant moment is set to energise, excite and entertain. An opportunity to gather in Glasgow once again and to pioneer, shape, craft and experience an all-new version of The Games.

Glasgow 2026 is delighted to invite you to submit a proposal. This document, supported by a detailed Scope of Works, sets out our requirements.



Invitation to Tender (ITT) Process and Timeline

Glasgow 2026 is setting out to deliver a Commonwealth Games within 12-months, with the competition scheduled from 23 July to 2 August 2026. A commitment to timelines is critical to our delivery and procurement process.

Process

This document sets out the structure, requirements, and key instructions for the ITT process. It also sets out how responses will be evaluated.

How to Respond

To be considered for this unique opportunity interested suppliers should contact Procurement at procurement@glasgow2026.com to request access to the full ITT pack.

Then please respond before the deadline by submitting:

1. Your ITT submission
2. Completed Response Template which includes financial and corporate information about your organisation
3. Your Pricing Schedule

The OC is seeking proposals that fully address the stated technical requirements and submit a commercially competitive offer.

Clarifications and Contacts

We are creating a culture of collaboration and therefore are on hand to provide any support you require at any point in the procurement process.

If you have any questions, please email them to us at: procurement@glasgow2026.com

8 April, 2026

Glasgow 2026 Commonwealth Games



Invitation to Tender timeline is outlined below

- 1 8 April 2026: Invitation to Tender published
- 2 17 April 2026: Clarification Deadline
- 3 5pm 24th April: Deadline for ITT submission
- 4 w/c 27th April 2026: Evaluation and clarifications
- 5 w/c 4th May 2026: Contract Award



Response Instructions

In addition to this information pack, you have been provided with the following documents:



Outline Scope of Services



The Organising Company is seeking to engage a qualified and experienced supplier to cover our requirement for the Commonwealth Games.

Glasgow 2026 Ltd intends to appoint a provider(s) to deliver security services in a number of non-competition venues and potentially games venues. The procurement has been split into three Lots:

LOT 1 – Non-competition Venues

- Games HQ
- Hutchison Grammer School
- Uniform and Accreditation Centre

LOT 2 - Transport venues

- All Transport Hubs
- Mobile Support

LOT 3 - Hotels

- Games Family Hotel
- Commonwealth Sport Hotels

Suppliers will be able to bid on one or more Lots. The OC reserves the right to appoint a single or multiple suppliers for the Lots.

Please refer to the Scope of Work for full details of the services required.

Evaluation Criteria

Level One Criteria	Level Two Sub-Criteria	Level Two Weighting
Technical Submission	Part 1	-
	SIA Licences	Pass / Fail
	Training	10%
	Personnel & Recruitment	10%
	Logistics and Deployment	15%
	Social value	5%
	Part 2	-
	Method Statement	20%
Financial Submission		40%
Total		100%

The OC reserves the right to award contracts for more than one Lot to a supplier on the basis of the most economically advantageous tender on a per lot basis, or where demonstrable efficiencies or cost savings can be achieved, to a single Tenderer across all three lots. The OC will consider the overall value of awarding all lots, taking into account both technical and commercial efficiencies.



Evaluation process

For Technical Questions, marks will be awarded as follows:

Score = 1: Tenderer did not provide a response, or the response failed to address the question with limited or no evidence provided. There is limited confidence that the respondent can deliver the full scope of the requirement.

Score = 2: Tenderer demonstrates some experience/understanding of the scope outlined but there are reservations that the respondent can deliver the full scope of the requirement. Response failed to include some detail/ evidence.

Score = 3: Tenderer demonstrates excellent experience/understanding across the whole of the response and provides a high degree of confidence that the Tenderer can deliver the full scope of the requirement. Response includes excellent level of detail and substantial evidence.

Compliance and Governance questions will be assessed on a pass / fail basis

Sponsorship Opportunities

Suppliers will play a key role in delivering an inspiring and impactful Glasgow 2026 Commonwealth Games. We're looking to partner with proactive, forward-thinking organisations who can help us generate excitement, engage communities, and support the successful delivery of the Games.

To support the commercial viability of the Games, Tenderers are asked to consider whether part or all of their service could be offered as value-in-kind (VIK). In return, partners will receive a sponsorship package with rights and benefits designed to drive brand visibility and business value, including media exposure, digital activation, access to key audiences, and use of IP – all on a category-exclusive basis.

As part of your submission, please confirm the level of financial or VIK support you could contribute and propose 2–3 time slots to meet with the Commercial Partnerships team to explore a potential partnership.

To ensure competitive value is maintained, commercial proposals will be assessed on the net value outcome of pricing against any financial or VIK contribution offered.



Partner Rights and Benefits

In return, selected suppliers will receive a tailored sponsorship package, including:

IP & ASSOCIATION

DESIGNATION

Official Supporter of Glasgow 2026
Official Supporter of Team Scotland

EXCLUSIVITY, LOGOS & IP

Global category exclusivity
Right to use logos of Glasgow 2026 & Team Scotland
Right to use Sport Pictograms & Mascot content

VIDEO & IMAGERY CONTENT

Provision of Glasgow 2026 imagery & video content
Right to use Glasgow 2026 content in marketing

BRANDING

SPONSOR FAMILY RECOGNITION PANELS

Logo inclusion on Partner Recognition Programme

ADVERTISING BENEFITS

Sponsor branding on official publications and communications

ACTIVATIONS

Right to create branded Games activations

ATHLETE ACCESS

GAMES TIME

Access to athletes from Team Scotland before & during Glasgow 2026 Commonwealth Games

MEDAL CEREMONY

Participate in multiple Medal Ceremony Presentations

HOSPITALITY & EXPERIENCES

HOSPITALITY

Allocation of ticketing, hospitality & VIP lounges for clients, staff & stakeholders

GAMES FAMILY ACCREDITATION

VIP access to Games Family Hospitality
Hospitality at Commonwealth Sport & Glasgow 2026-hosted events

MASCOT

Right to purchase Games Mascot appearances

VOLUNTEER PROGRAMME

Right to nominate four persons to participate as volunteers in the Games Volunteer Programme

DIGITAL & SOCIAL

DIGITAL EXPOSURE

Branding on Glasgow 2026 website and digital channels
Dedicated page on website

DIGITAL INTEGRATION

Visibility across official Glasgow 2026 & Commonwealth Sport channels

INFLUENCER ACCESS

Right to activate brand ambassadors and influencers

Contract Information

Contract Terms

The OC has issued a draft Agreement as part of this ITT pack. You should review the terms and conditions on which the OC intends to contract carefully and ensure that your Tender response takes full account of them.

Social Impact and Sustainability

Glasgow 2026 will work closely with its partners, stakeholders, and supplier(s) to identify and implement the most effective sustainable solutions. The focus is on creating a positive, legacy that delivers measurable environmental, social, and economic benefits during and beyond the Games. Glasgow 2026 is aiming to be a net zero Games with at least 50% of the materials being recycled and none of the materials going into landfill.

The OC expects that all Suppliers will support its social impact and sustainability targets through making commitments within their tender responses that are realistic, achievable, reportable, and which demonstrate a real commitment to making a genuine impact. Any commitments in relation to social impact offered by Potential Suppliers as part of their Tender response will form part of the Supplier's contracted deliverables. Suppliers will be required to adhere to the OC's Supplier Code of Practice.

Terms of Participation

Contracting authority

The contracting authority for this procurement is Glasgow 2026 Limited.

Confidentiality

Tenderers may not make any statements, speeches, or broadcasts or issue any news releases, articles, brochures, advertisements, or any other written material, or cause any information to be published electronically, with respect to any matter regarding this ITT, including a Tenderer's participation in the ITT, any decision of Glasgow 2026 Limited, and any subsequent award of contract or activity relating to this ITT, without the prior written approval of Glasgow 2026 Limited.

Expenses

All costs, expenses or charges incurred by the Tenderer in the preparation of a proposal, whether a proposal is submitted to Glasgow 2026 Limited or not, must be borne by the Tenderer and may not be charged by the Tenderer to Glasgow 2026 Limited under any circumstances.

Contract

This ITT is not a contract offer by Glasgow 2026 Limited and, therefore, a response to this ITT does not bind Glasgow 2026 Limited in any way.

Right to cancel or vary the Procurement

Glasgow 2026 reserves the right to alter or rescind any award decision until such time as the Agreement has been executed by all parties. The OC reserves the right to accept any part, or all, of any Tender at its sole discretion.

No Marketing Rights

Save as may be agreed in connection with a separate sponsorship agreement with the Supplier, Tenderers shall not, and must not authorise, permit, or allow or purport to authorise or permit any other person including any Sub-contractor or Personnel to; reproduce or use any Protected Games Property, represent, promote, or advertise, directly or indirectly, that the Supplier or its products or services (or those of any Sub-contractor or Personnel) are associated with the Games, any Games Body, or any Team without obtaining the prior written consent of the OC and CS.

Any questions?

If you have any questions or require further information,
please contact procurement@glasgow2026.com

We look forward to receiving your completed responses

Thank you

<http://www.glasgow2026.com/>

