# Glasgow 2026 – Medals Fabrication Supplier

# Invitation to Tender Information Pack



## Altogether brilliant

### Glasgow 2026 will be a bridge to the Commonwealth Games of the future

Taking place from 23 July to 2 August, Glasgow 2026 is an 11-day celebration that combines world-class sport with a future-focused vision, built and delivered by the vibrant spirit of Glasgow.

Set within a concentrated, eight-mile corridor that brings the Games closer to the fans than ever before, Glasgow 2026 will deliver:

- a record-breaking Para sport programme 47 events across six sports
- the biggest Track Cycling and Swimming competitions seen at a Commonwealth Games
- groundbreaking events like the return of the Commonwealth Mile in Athletics

10 exhilarating sports across four of the city's iconic venues; from Scotstoun Stadium to the Scottish Event Campus (SEC), the Sir Chris Hoy Velodrome and Arena, to Tollcross International Swimming Centre.

Where 3,000 volunteers, alongside thousands of fans, and communities from across the city join together to welcome 3,000 athletes from 74 nations and territories to the city.

Glasgow 2026 invites you to be part of something unforgettable, where every brilliant moment is set to energise, excite and entertain. An opportunity to gather in Glasgow once again and to pioneer, shape, craft and experience an all-new version of The Games.

Glasgow 2026 is delighted to invite you to submit a proposal to become our Medals Fabrication Supplier. This document, supported by a detailed Scope of Works, sets out our requirements.



# Invitation to Tender (ITT) Process and Timeline

Glasgow 2026 is setting out to deliver a Commonwealth Games within 12-months, with the competition scheduled from 23 July to 2 August 2026. A commitment to timelines is critical to our delivery and procurement process.

#### **Process**

This document sets out the structure, requirements, and key instructions for the ITT process. It also sets out how responses will be evaluated.

### **How to Respond**

To respond to this unique opportunity please contact <u>procurement@glasgow2026.com</u> to request the full ITT pack.

Once in receipt of the ITT pack, you should then respond before the deadline by submitting:

- 1. Your ITT submission
- 2. Completed Response Template which includes financial and corporate information about your organisation
- 3. Pricing Schedule

The OC is seeking proposals that fully address the stated technical requirements and submit a commercially competitive offer.

#### **Clarifications and Contacts**

We are creating a culture of collaboration and therefore are on hand to provide any support you require at any point in the procurement process.

If you have any questions, please email them to us at: <a href="mailto:procurement@glasgow2026.com">procurement@glasgow2026.com</a>



### Invitation to Tender timeline is outlined below

1 03 November 2025 : Invitation to Tender published

2 12 November 2025 : Clarifications Deadline

3 12 noon 19 November 2025 : Deadline for ITT submission

28 November : Supplier Clarification sessions (if required)

5 05 December 2025 : Preferred Bidder notified

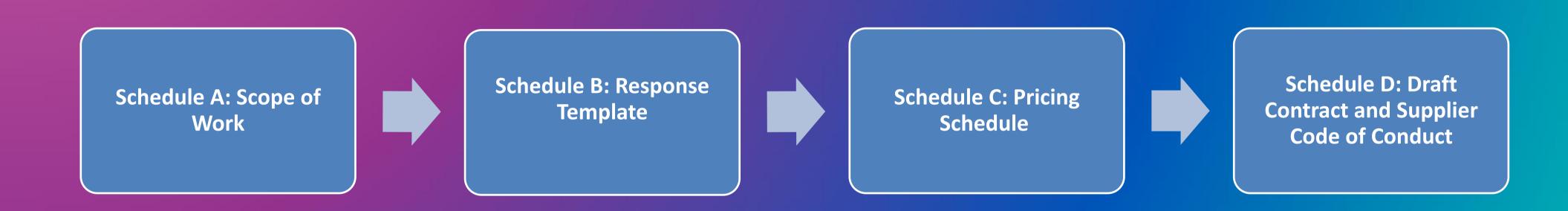
Mid December 2025 : Contract Commencement



## Response Instructions



In addition to this information pack, you can request access to the following documents:



Please contact procurement@glasgow2026.com for the full ITT pack.

### Outline Scope of Services



The Organising Company is seeking to engage a qualified and experienced Medal Fabrication Provider to cover our requirement for the Commonwealth Games Glasgow 2026.

### Key Objectives:

#### Prototype

- Prototype of each prize Medal Designs (,Gold, silver and bronze) please note the medal design is not included in the Scope
- Prototype of the prize medal ribbon
- Options and samples or prototypes of the prize medal presentation box

#### Production sample

- · Complete production sample of the final design, in all metals and ribbon including final technical design specifications.
- Precious metals in accordance with the fabrication specification and the scope of work

#### Fabrication

- Fabrication of the prize medals (Gold, Silver, Bronze)
- Fabrication and assembly of the prize medal ribbons

#### Delivery

- · Fully completed Prize Medal, Prize Medal Ribbon and Prize Medal Presentation Box to the quantities as detailed in the full scope of works
- Supply of the chosen medal Presentation box and any other materials required for the completed Fabrication of the Prize Medal with Ribbon and Medal Presentation Box.

Please refer to the Scope of Work for full details of the services required.

### **Evaluation Criteria**

Level One Criteria	Level One Weighting	Level Two Sub-Criteria	Level Two Weighting
Technical Submission	60%	Capability – Project Delivery	10%
		Collaboration with the Medal Designer	5%
		Sourcing Strategy – Materials	10%
		Capability – Prize Medal	10%
		Capability – Prize Medal Ribbon	5%
		Capability – Prize Medal Presentation Box	5%
		Testing	5%
		Social Impact and Sustainability	10%
Financial Submission	40%	Completed pricing schedule	40%
		Total	100%

# Evaluation process

For Technical Questions, marks will be awarded as follows:

**Score = 1:** Tenderer did not provide a response, or the response failed to address the question with limited or no evidence provided. There is limited confidence that the respondent can deliver the full scope of the requirement.

**Score = 2**: Tenderer demonstrates some experience/understanding of the scope outlined but there are reservations that the respondent can deliver the full scope of the requirement. Response failed to include some detail/evidence.

**Score = 3**: Tenderer demonstrates excellent experience/understanding across the whole of the response and provides a high degree of confidence that the Tenderer can deliver the full scope of the requirement. Response includes excellent level of detail and substantial evidence.

### Sponsorship Opportunities

Suppliers will play a key role in delivering an inspiring and impactful Glasgow 2026 Commonwealth Games. We're looking to partner with proactive, forward-thinking organisations who can help us generate excitement, engage communities, and support the successful delivery of the Games.

To support the commercial viability of the Games, Tenderers are asked to consider whether part or all of their service could be offered as value-in-kind (VIK). In return, partners will receive a sponsorship package with rights and benefits designed to drive brand visibility and business value, including media exposure, digital activation, access to key audiences, and use of IP – all on a category-exclusive basis.

As part of your submission, please confirm the level of financial or VIK support you could contribute and propose 2–3 time slots to meet with the Commercial Partnerships team to explore a potential partnership.

To ensure competitive value is maintained, commercial proposals will be assessed on the net value outcome of pricing against any financial or VIK contribution offered.



## Partner Rights and Benefits

In return, selected suppliers will receive a tailored sponsorship package, including:

#### **IP & ASSOCIATION**

Exclusive use of a tailored designation: Official Gymnastics Equipment Provider of Glasgow 2026.

Non-exclusive designations such as Official Provider to Glasgow 2026 and Supporter of Team Scotland.

Right to promote association with Glasgow 2026, Commonwealth Sport, and Team Scotland.

Use of licensed marks, logos, taglines, and approved Games IP in marketing and Communications.

Rights to co-branded merchandise and to reference Games supply in communications.

### **BRANDING & PROMOTION**

Consistent logo recognition across Games website, publications, events, and sponsor Panels.

Inclusion in the official partnership announcement and press release with Glasgow 2026 & CS.

Recognition on Commonwealth Sport channels, including website sponsor page.

Option to purchase additional advertising across programmes, publications, website, social, and Databases.

### TICKETS & HOSPITALITY

Allocation of complimentary and right-to-buy tickets, including Opening, with access to premium Categories.

Tickets may be used for client hosting, promotions, incentives, and community programmes (not resale).

Opportunity to purchase corporate hospitality facilities at Games venues (subject to availability).

Complimentary invitations for senior executives to official Glasgow 2026 functions and inclusion in B2B networking events.

### ACCESS & ACCREDITATION

Exclusive behind-the-scenes access to Games venues ahead of Competition.

Complimentary access for senior leaders to Glasgow 2026 functions and B2B networking events.

Opportunity to secure Team Scotland athlete appearances and ambassadors for campaigns (via separate agreements).

Passes for Wasserman staff and operations teams to deliver onsite Activations.

Accreditation passes and the ability to host partner events at Team Scotland House.

### **EXPERIENCES & ENGAGEMENT**

Right to purchase a reserved allocation of hotel rooms in Glasgow for the Games (subject to availability).

Ability to create co-branded premium merchandise and develop licensed products under the Glasgow 2026 programme.

Invitations to milestone events such as launches, announcements, watch parties, and celebrations.

Reserved places for employees or promotional use in the official Volunteer Programme.

### **Contract Information**

#### **Contract Terms**

The OC has issued a draft Agreement as part of this ITT pack. You should review the terms and conditions on which the OC intends to contract carefully and ensure that your Tender response takes full account of them.

### **Social Impact and Sustainability**

Glasgow 2026 will work closely with its partners, stakeholders, and supplier(s) to identify and implement the most effective sustainable solutions. The focus is on creating a positive, legacy that delivers measurable environmental, social, and economic benefits during and beyond the Games. Glasgow 2026 is aiming to be a net zero Games with at least 50% of the materials being recycled and none of the materials going into landfill.

The OC expects that all Suppliers will support its social impact and sustainability targets through making commitments within their tender responses that are realistic, achievable, reportable, and which demonstrate a real commitment to making a genuine impact. Any commitments in relation to social impact offered by Potential Suppliers as part of their Tender response will form part of the Supplier's contracted deliverables.

## Terms of Participation

### **Contracting authority**

The contracting authority for this procurement is Glasgow 2026 Limited.

### **Confidentiality**

Tenderers may not make any statements, speeches, or broadcasts or issue any news releases, articles, brochures, advertisements, or any other written material, or cause any information to be published electronically, with respect to any matter regarding this ITT, including a Tenderer's participation in the ITT, any decision of Glasgow 2026 Limited, and any subsequent award of contract or activity relating to this ITT, without the prior written approval of Glasgow 2026 Limited.

### **Expenses**

All costs, expenses or charges incurred by the Tenderer in the preparation of a proposal, whether a proposal is submitted to Glasgow 2026 Limited or not, must be borne by the Tenderer and may not be charged by the Tenderer to Glasgow 2026 Limited under any circumstances.

#### **Contract**

This ITT is not a contract offer by Glasgow 2026 Limited and, therefore, a response to this ITT does not bind Glasgow 2026 Limited in any way.

### Right to cancel or vary the Procurement

Glasgow 2026 reserves the right to alter or rescind any award decision until such time as the Agreement has been executed by all parties. The OC reserves the right to accept any part, or all, of any Tender at its sole discretion.

### **No Marketing Rights**

Save as may be agreed in connection with a separate sponsorship agreement with the Supplier, Tenderers shall not, and must not authorise, permit, or allow or purport to authorise or permit any other person including any Sub-contractor or Personnel to; reproduce or use any Protected Games Property, represent, promote, or advertise, directly or indirectly, that the Supplier or its products or services (or those of any Sub-contractor or Personnel) are associated with the Games, any Games Body, or any Team without obtaining the prior written consent of the OC and CS.



# Any questions?

If you have any questions or require further information, please contact <a href="mailto:procurement@glasgow2026.com">procurement@glasgow2026.com</a>

We look forward to receiving your completed responses

Thank you

http://www.glasgow2026.com/











