

Glasgow 2026 – Venue Connectivity

Invitation to Tender



commonwealth
games
GLASGOW 2026

Altogether brilliant

Glasgow 2026 will be a bridge to the Commonwealth Games of the future

Taking place from 23 July to 2 August, Glasgow 2026 is an 11-day celebration that combines world-class sport with a future-focused vision, built and delivered by the vibrant spirit of Glasgow.

Set within a concentrated, eight-mile corridor that brings the Games closer to the fans than ever before, Glasgow 2026 will deliver:

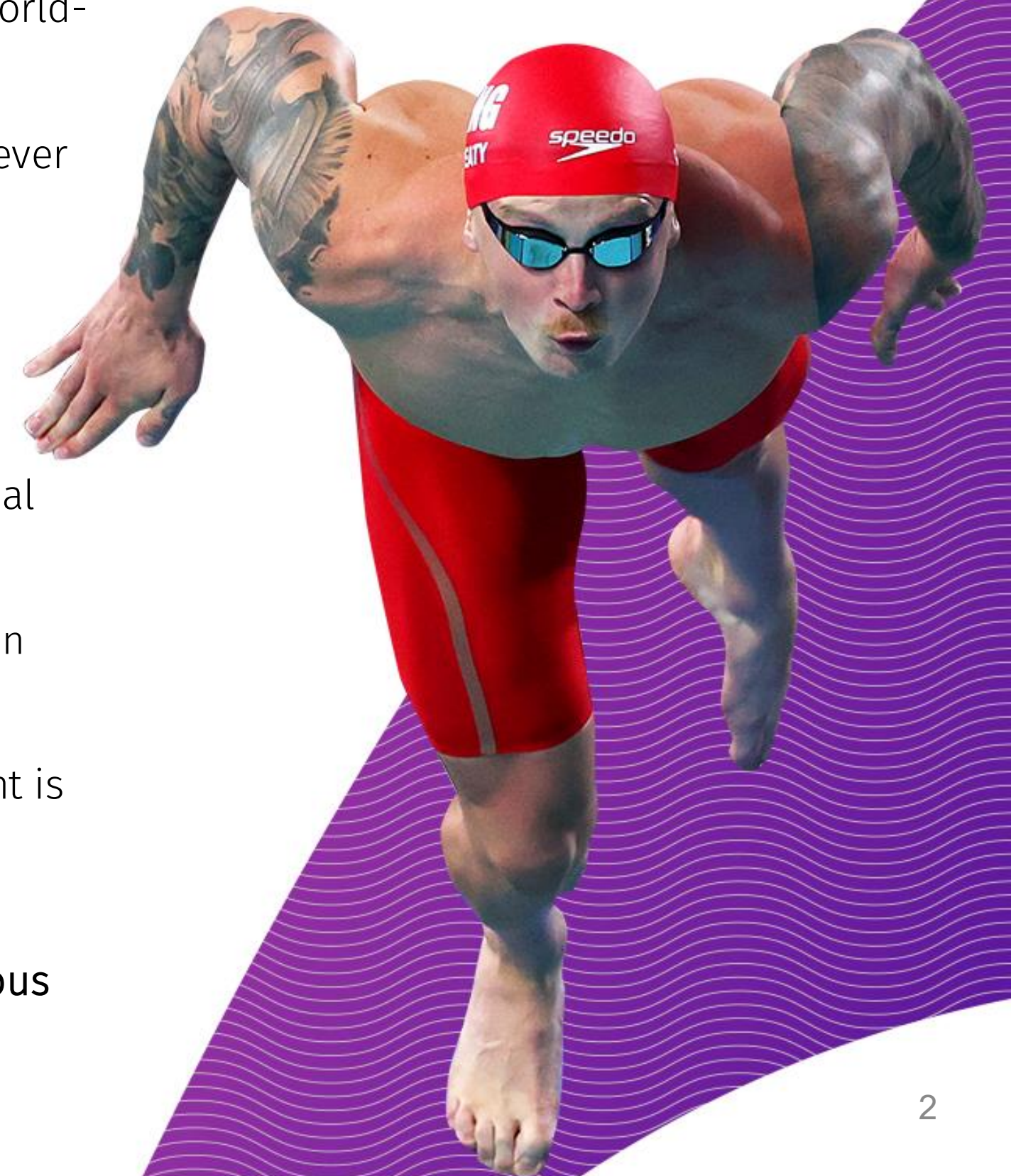
- a record-breaking Para sport programme – 47 events across six sports
- the biggest Track Cycling and Swimming competitions seen at a Commonwealth Games
- groundbreaking events like the return of the Commonwealth Mile in Athletics

10 exhilarating sports across four of the city's iconic venues; from Scotstoun Stadium to the Scottish Event Campus (SEC), the Sir Chris Hoy Velodrome and Arena, to Tollcross International Swimming Centre.

Where 3,000 volunteers, alongside thousands of fans, and communities from across the city join together to welcome 3,000 athletes from 74 nations and territories to the city.

Glasgow 2026 invites you to be part of something unforgettable, where every brilliant moment is set to energise, excite and entertain. An opportunity to gather in Glasgow once again and to pioneer, shape, craft and experience an all-new version of The Games.

We welcome your expertise in helping us create a world-class experience for this prestigious event.



Invitation to Tender (ITT) Process and Timeline

Glasgow 2026 is setting out to deliver a Commonwealth Games within 14-months, with the competition scheduled from 23 July to 2 August 2026. A commitment to timelines is critical to our delivery and procurement process.

Process

This document sets out the structure, requirements, and key instructions for the ITT process. It also sets out how responses will be evaluated.

How to Respond

To be considered for this unique opportunity interested parties should contact Procurement at - procurement@glasgow2026.com to request access to the ITT pack. **Please note a Non Disclosure Agreement (NDA) will be required for access to sensitive files.**

Please then respond before the deadline by submitting:.

1. Completed ITT Response Template
2. Completed ITT Lot Compliance Matrix
3. Pricing Schedule for each Lot your organisation wishes to bid on
4. Responses to any Lot specific questions.

The OC is seeking proposals that fully address the stated technical requirements and offer a commercially competitive offer.

19 June, 2025

Glasgow 2026 Commonwealth Games

Q & A Process and Contacts

We are creating a culture of collaboration and therefore are on hand to provide any support you require at any point in the procurement process.

If you have any questions, please email them to us at:

procurement@glasgow2026.com



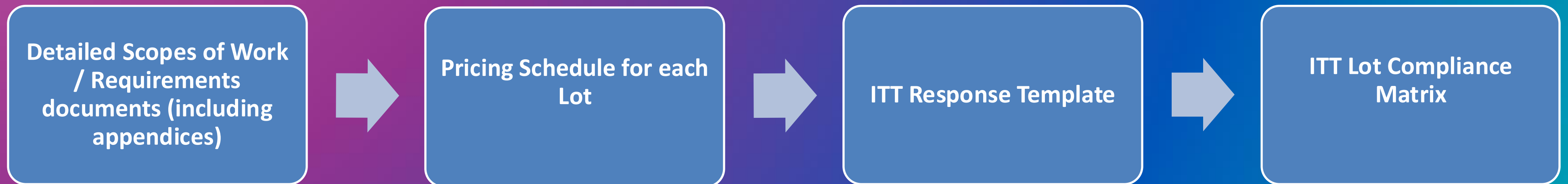
Invitation to Tender process and timeline is outlined below

- 1 19 June : Invitation to Tender published
- 2 5pm 4 July : Clarifications Deadline
- 3 17:00pm 11 July : Deadline for ITT submission
- 4 w/c 11 August : Preferred Bidder notified
- 5 w/c 18 August : Contract Commencement



Response Instructions

In addition to this information pack, you have been provided with the following documents:



The OC will provide a draft contract for your review during the tender period. This will be for information purposes only and will not affect your proposal response or the evaluation process.

Outline Scope of Services

The Organising Company is seeking to engage top tier IT connectivity firms to cover our requirement for the Commonwealth games Glasgow 2026.

The Scope of Services includes information on each Lot including general requirements, technical requirements, implementation and operational requirement. In total there are 5 Lots as outlined below:

Lot 1 Wide Area Network (WAN):

The Glasgow 2026 WAN requirements consist of two services:

- A highly-available, dedicated Broadcast Contribution Network service for the transport of broadcast content from each Games venue to the International Broadcast Centre;
- A secure and highly-available managed Internet connectivity service, providing connectivity from each Games venue to the public Internet.

Lot 2 Local Area Network (LAN):

The supplier shall provide a fully managed LAN service inclusive of all active and passive infrastructure (including all racks and cabling), hardware, software and professional services (project management, design, implementation, configuration, testing, operations, support, maintenance and decommissioning) necessary to deliver the LAN service.

Lot 3 Internet protocol telephony (IPT):

The supplier shall provide a fully managed IP Telephony (IPT) service inclusive of all hardware (including handsets and conference phones), software and professional services (project management, design, implementation, configuration, testing, operations, support, maintenance and decommissioning) necessary to deliver the IPT service.

Outline Scope of Services – continued

Lot 4 Data, intercom, Video, Audio (DIVA) :

The scope for this package is the design, hire, installation, operation and support of all DIVA Network & Intercom Systems needed to enable the FOP technical operations at each competition Venue, specifically supporting the core stakeholders; HB, Results Provider, Professional AV Provider, Sport Presentation and the Sport AV project.

Lot 5 Radios :

Provision of 1500 to 1800 x high power radio handsets, up to 16 talkgroups and related provision of associated accessories including spare batteries, C-shell earpieces, belt clips, single chargers, multi-chargers. Optional fist mics , noise cancelling headsets (Stadium & Velodrome);

Provision of up to 7 repeater solutions for venues where coverage is challenging;

Provision of 4 x Wired Communications/interface solutions to interface to the radio system for use within the Event Control.

Please refer to the individual Lots Scopes of Work for full details of the services required for each Lot.

Technical and Commercial Response

Lots 1 - 3

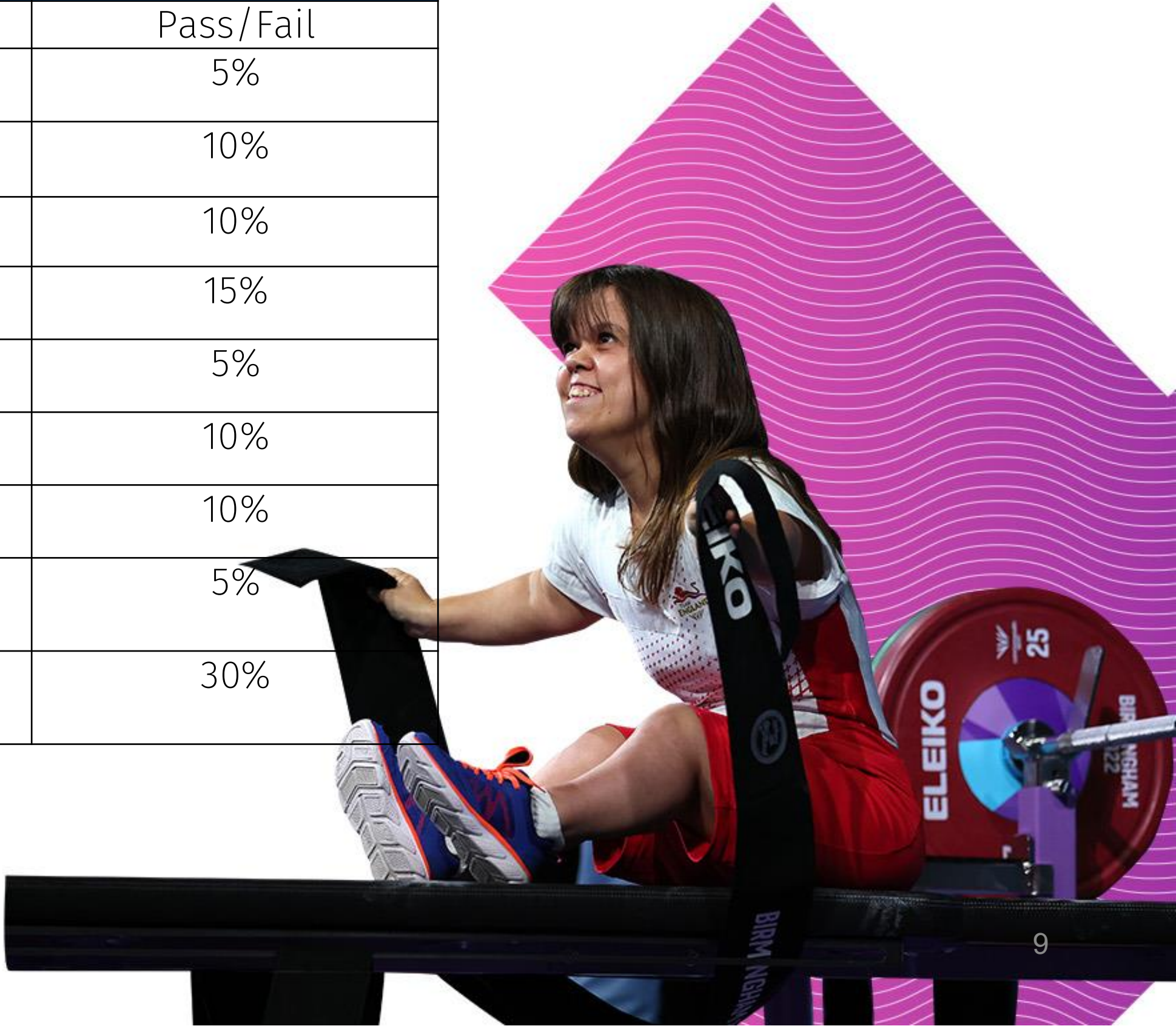
Level One Criteria	Level One Weighting	Level Two Sub-Criteria	Level Two Weighting
Technical submission	Pass/Fail	Compliance Matrix	Pass/Fail
	70%	Strategic Approach	5%
		Proposed Technical Solution	30%
		Project Management	10%
		Implementation and Decommissioning	10%
		Operational Support (including asset management)	10%
		Multi Lot Proposal and Collaboration	5%
Commercial Submission	30%	Price	30%



Technical and Commercial Response

Lot 4

Level One Criteria	Level One Weighting	Level Two Sub-Criteria	Level Two Weighting
Technical Submission	Pass/Fail	Compliance Matrix	Pass/Fail
	70%	Strategic Approach	5%
		Key project milestones and activities	10%
		Service Management Capabilities	10%
		System Capabilities	15%
		Remote Services Support	5%
		Risk Management	10%
		Frequency Management	10%
		Multi Lot Proposal and Collaboration	5%
Commercial Submission	30%	Price	30%



Technical and Commercial Response

Lot 5

Level One Criteria	Level One Weighting	Level Two Sub-Criteria	Level Two Weighting
Technical Submission	Pass/Fail	Compliance Matrix	Pass/Fail
	70%	Strategic Approach	5%
		Project Plan	10%
		Service Management	10%
		Asset Management Service	10%
		Venue Management – SEC Campus	15%
		Event Control Room Solution	10%
		Push to Talk Over Cellular Solution	5%
		Multi Lot Proposal and Collaboration	5%
Commercial Submission	30%	Price	30%



Evaluation Weightings

Description	% Weighting
Technical responses	70%
Pricing	30%
Total	100%

Tenderers are permitted to bid for one or more Lots.

The OC reserves the right to award contracts for more than one Lot to a supplier on the basis of the most economically advantageous tender on a per lot basis, or where demonstrable efficiencies or cost savings can be achieved, to a single Tenderer across multiple lots. The OC will consider the overall value of awarding multi lots, taking into account both technical and commercial efficiencies.



Evaluation Process

Technical responses will be scored with either a 1,2 or 3 as set out below.

Scoring Matrix:

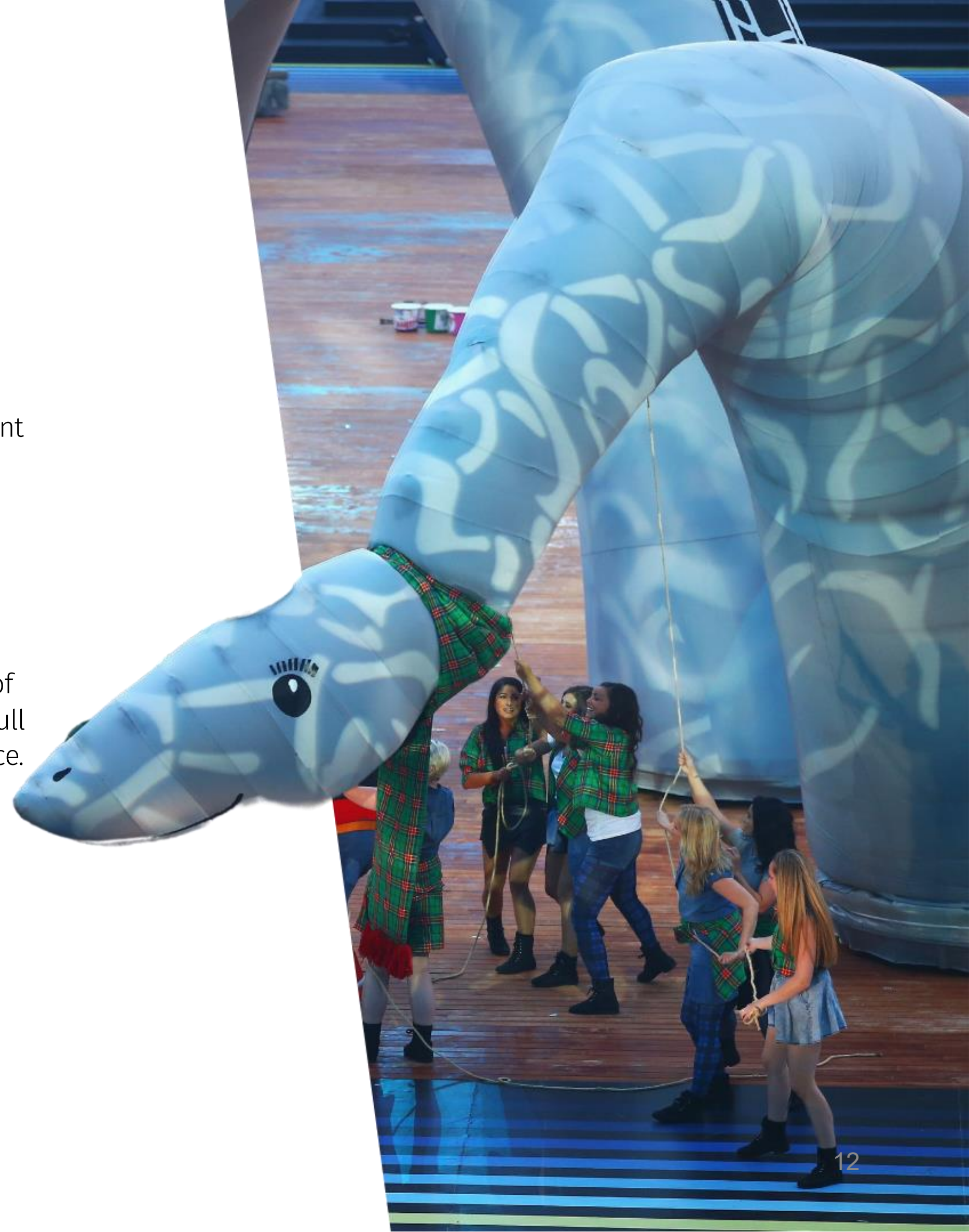
Score = 1: Respondent did not provide a response, or the response failed to address the question with limited or no evidence provided. There is limited confidence that the respondent can deliver the full scope of the requirement.

Score = 2: Respondent demonstrates some experience/understanding of the scope outlined but there are reservations that the respondent can deliver the full scope of the requirement. Response failed to include some detail/ evidence.

Score = 3: Respondent demonstrates excellent experience/understanding across the whole of the response and provides a high degree of confidence that the respondent can deliver the full scope of the requirement. Response includes excellent level of detail and substantial evidence.

Compliance and Governance questions will be assessed on a pass / fail basis.

A Bidder's score will be determined by the marks awarded for each question, in accordance with the applicable weighting. No 'half marks' or other scores will be awarded.

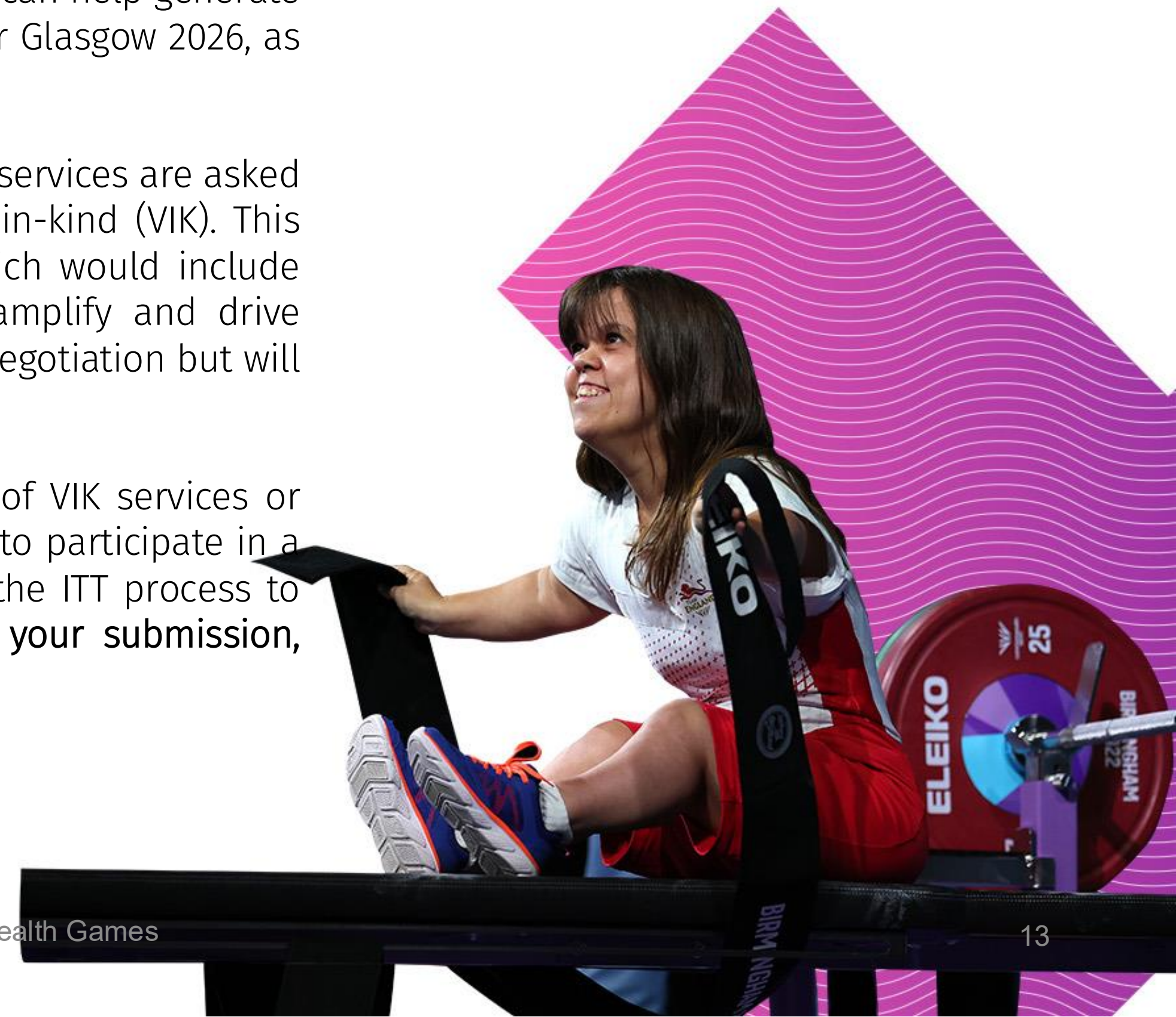


Sponsorship Opportunities

Sponsors will play a significant role in realising the vision of the Glasgow 2026 Commonwealth Games. We are seeking **proactive, dynamic** partners who can help generate interest, engagement, and excitement in the lead-up to, during, and after Glasgow 2026, as well as support the overall delivery of the Games.

To ensure the commercial viability of Glasgow 2026, Tenderers providing services are asked to consider whether part or all of this could be contributed as value-in-kind (VIK). This contribution will be offset through a partnership with the Games, which would include appropriate sponsorship assets, enabling the partner to effectively amplify and drive commercial value from the association. These assets will be subject to negotiation but will be granted on a category-exclusive basis.

As part of your submission, Tenderers are asked to confirm the level of VIK services or financial support you could contribute. All Tenderers will also be asked to participate in a meeting with the Glasgow 2026 Commercial Partnerships team during the ITT process to explore how a potential partnership could be structured. **As part of your submission, please propose two or three suitable dates/times for this discussion.**



Terms of Participation

Contracting authority

The contracting authority for this procurement is Glasgow 2026 Limited.

Confidentiality

Tenderers may not make any statements, speeches, or broadcasts or issue any news releases, articles, brochures, advertisements, or any other written material, or cause any information to be published electronically, with respect to any matter regarding this ITT, including a Tenderer's participation in the ITT, any decision of Glasgow 2026 Limited, and any subsequent award of contract or activity relating to this ITT, without the prior written approval of Glasgow 2026 Limited.

Expenses

All costs, expenses or charges incurred by the Tenderer in the preparation of a proposal, whether a proposal is submitted to Glasgow 2026 Limited or not, must be borne by the Tenderer and may not be charged by the Tenderer to Glasgow 2026 Limited under any circumstances.

Contract

This ITT is not a contract offer by Glasgow 2026 Limited and, therefore, a response to this ITT does not bind Glasgow 2026 Limited in any way.

Right to cancel or vary the Procurement

Glasgow 2026 reserves the right to alter or rescind any award decision until such time as the Agreement has been executed by all parties. The OC reserves the right to accept any part, or all, of any Tender at its sole discretion.

Any questions?

If you have any questions or require further information,
please contact procurement@glasgow2026.com

We look forward to receiving your completed responses

Thank you

<http://www.glasgow2026.com/>

